



Annual report of the LAMILUX Heinrich Strunz Group

# Review of a successful business year

The LAMILUX Group looks back at a successful and at the same time challenging year: Despite political, macroeconomic and social challenges, the Rehau-based family business was able to generate a solid result in the past year 2022 and increase its turnover by 17 percent to 392 million euros compared to the previous year. LAMILUX also recorded an increase in the number of employees: more than 1,300 employees, including 96 trainees, are responsible for the success of the family-owned company. LAMILUX thus achieved the highest turnover and the highest number of employees since its foundation in 1909. Further milestones for LAMILUX in the past year were again numerous awards as well as product launches.

After the Corona pandemic and raw material shortages, the Ukraine war and the energy crisis in particular created challenges last year. LAMILUX reacted quickly and implemented short-, medium- and long-term measures, such as investing in photovoltaic systems or a wood chip heating system.

### **LAMILUX** opts for transparent communication

Nevertheless, 2022 also brought some unplanned price increases, which LAMILUX was forced to pass on to its customers in order to ensure supply security and to be able to supply customers the usual way and with the highest quality. Ultimately, LAMILUX's primary goal is to maintain security of supply and delivery as best as possible in order to continue to serve customers beyond the expectations. "For us as a family business, cooperation with our customers on

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an equal footing as well as a high degree of transparency is extremely important. For this reason, we always inform our customers transparently and quickly about current developments and the consequences for us as a company," reports LAMILUX Managing Director Dr Alexander Strunz.

## Successful year 2022

Furthermore, he sums up: "Above all, we are proud of our employees, who live our customer-centred CI philosophy every day and work on our unique selling propositions even more". CI is the abbreviation for Customised Intelligence - serving the customer as a programme. The now more than 1,300 employees of the family-owned company generated a turnover of 392 million euros in 2022, which corresponds to a 17 percent increase in turnover compared to the previous year. The subsidiaries roda Licht- und Lufttechnik GmbH and MIROTEC Glas- und Metallbau GmbH also contributed significantly to the total turnover.

#### **Division Skylights**

Promising new products prove the innovation leadership of LAMILUX skylights. In 2023, LAMILUX presented an absolute revolution in the field of skylights: the LAMILUX Rooflight F100 W. Thanks to the wave shape of the rooflight shell, the new LAMILUX Rooflight F100 W ensures better load transfer and more rigidity without using more material. The innovative strength of LAMILUX is also confirmed by numerous awards: German Design Award in the category "Excellent Product Design" for the new wave-shaped Rooflight F100 W and, for the third year in a row, the Architects' Darling Award in Silver in the category "Best BIM Data Offer" for our own LAMILUX BIM and Product Configurator.





#### **Division Composites**

The LAMILUX Composites division was able to open up new markets worldwide last year - and the trend continues: thanks to new application possibilities for the Rehau-based specialist's fibre-reinforced plastics in the caravan, commercial vehicle and tank container industries, it was able to further expand its strong market position. With LAMILUX Sunsation, LAMILUX Composites 2023 presented the world's most UV-resistant GRP top layer. This revolutionary development in the field of glass fibre reinforced plastics has convinced three juries of renowned awards since its market launch in mid-2022: the German Innovation Award, the AVK Innovation Award and the German Design Award.

## Family-owned business

LAMILUX currently employs around 1,300 people worldwide, 1,000 of whom work at the Rehau site in Upper Franconia alone. 96 trainees are also currently completing their apprenticeship at LAMILUX and are undergoing the in-house, multiple award-winning EDUCATION for EXCELLENCE training concept. This corresponds to a training quota of 8 percent.

The LAMILUX Heinrich Strunz Holding GmbH also had the pleasure of winning a number of prizes: In addition to the German Human Resources Award and the Bavaria's Best 50, LAMILUX won the nationwide SchuleWirtschaft Award in November for its wide-ranging activities for the Upper Franconia region. Thanks to its deep connection with the region, LAMILUX is committed to the people and above all the young people of Upper Franconia in many ways. Through sponsored projects, such as "CONTACTA Hochfranken", "Codingkids" or "Eine Stadt spielt MINT", children and young people are specifically supported and strengthened. Over the years, a large network of cooperation with a wide variety of schools, colleges, universities, associations and initiatives in the Upper Franconian region has developed, initiated and supported to a large extent by





Managing Director Dr Dorothee Strunz. She is proud of these awards: "Our efforts for our customers, our employees and our home region are noticed and appreciated. This way we solve problems, create networks and improve conditions, which is also our mission."

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#### www.lamilux.com

#### LAMILUX Heinrich Strunz Group, Rehau

Continuous rooflights, glass roofs or rooflights: the LAMILUX Heinrich Strunz Group is one of the leading manufacturers of skylights in Europe. The skylights ensure efficient use of natural daylight in a wide variety of buildings. In addition, special smoke and heat extraction systems provide safety in case of fire and are thus essential components of fire protection concepts. LAMILUX is also known for its solutions for building smoke extraction. Furthermore, the medium-sized family business founded in 1909 is one of the world's largest producers of carbon and glass fibre reinforced plastics. These composite materials provide stability, lightweight construction and impact resistance, for example as roof, wall and floor linings in commercial vehicles. The company currently employs around 1,300 people and has achieved a turnover of around 392 million euros in 2022.

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# **Captions**



The LAMILUX administration building in Rehau, Upper Franconia - the headquarters of the family-owned company



The managing partners: from left to right Dr. Dorothee Strunz, Dr. Alexander Strunz, Johanna Strunz, Dr. Heinrich Strunz

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